

CHARLES M. WETTERLING

Charles Wetterling is a Team Leader at Buxbaum Loggia for casualty and property inspections. His responsibilities include general agency evaluations, underwriting compliance reviews and contract interpretation.

Education: Chartered Property and Casualty Underwriter (CPCU)

Experience:

1985 – 5/2000 *Assistant Vice President – Signature Group*

Responsibilities included managing the underwriting and ceded reinsurance run-off for commercial lines accounts produced by Managing General Agents. Business was comprised of excess/umbrella, including Fortune 500 companies, professional liability, long haul trucking, and various other liability classes. Performed audit reviews; negotiated commutations with reinsurers; assisted in actuarial reviews, and performed various functions relating to evaluation of Managing General Agents.

1964 – 1984 *Vice President – Home Office Underwriting – Interstate National Corporation*

Managed a portfolio of primary and excess, program and non-program, specialty and standard business. Evaluated company's ceded reinsurance needs (treaty and facultative); negotiated directly with reinsurers and intermediaries on annual sessions. Supervised underwriting of 12 offices; conducted underwriting meetings; developed an audit system to function as an education program, and created an instructional guide incorporating underwriting philosophy; supervised Managing General Agents, and developed programs working with agents and reinsurance markets.